



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 45

CTC
Market Report
· Good demand
· Liquoring Assams barely steady and tended easier.
· Remainder irregularly easier.

Buying Analysis
· Hindustan Unilever : Fair Support TCPL : Silent
· Western India : Good support on liquoring teas
· Exporters : Operated on Bolder Brokens Local and Other Internal - Fair Enquiry.

Orthodox
Market Report
· Strong demand
· Nominal quantity of tippy teas on offer readily absorbed at attractive rates. Clean well made whole leaf and brokens sold at fully firm rates. Remainder whole leaf and brokens sold irregular around last in line with quality.
· Leafy fannings and cleaner secondaries irregular around last. Browner stalkier varieties irregular and at times lower following quality.

Buying Analysis
· Middle East : Good support
· CIS: Active

DUST
Market Report
· Good demand
· Liquoring Assams irregular around last.
· Cleaner mediums and secondaries met with good competition.

Buying Analysis
· Hindustan Unilever : Active TCPL : Operated
· Western India : Good Enquiry
· Other Internal and Local : Fair support

Darjeeling
Market Report
· Good demand.
· Well made whole leaf grades were firm to occasionally dearer, with the stalkier teas selling lower. Brokens and Fannings sold lower in line with quality.
· Hindustan Unilever: Active TCPL: Operated Exporters: Active Local/Internal: Good support

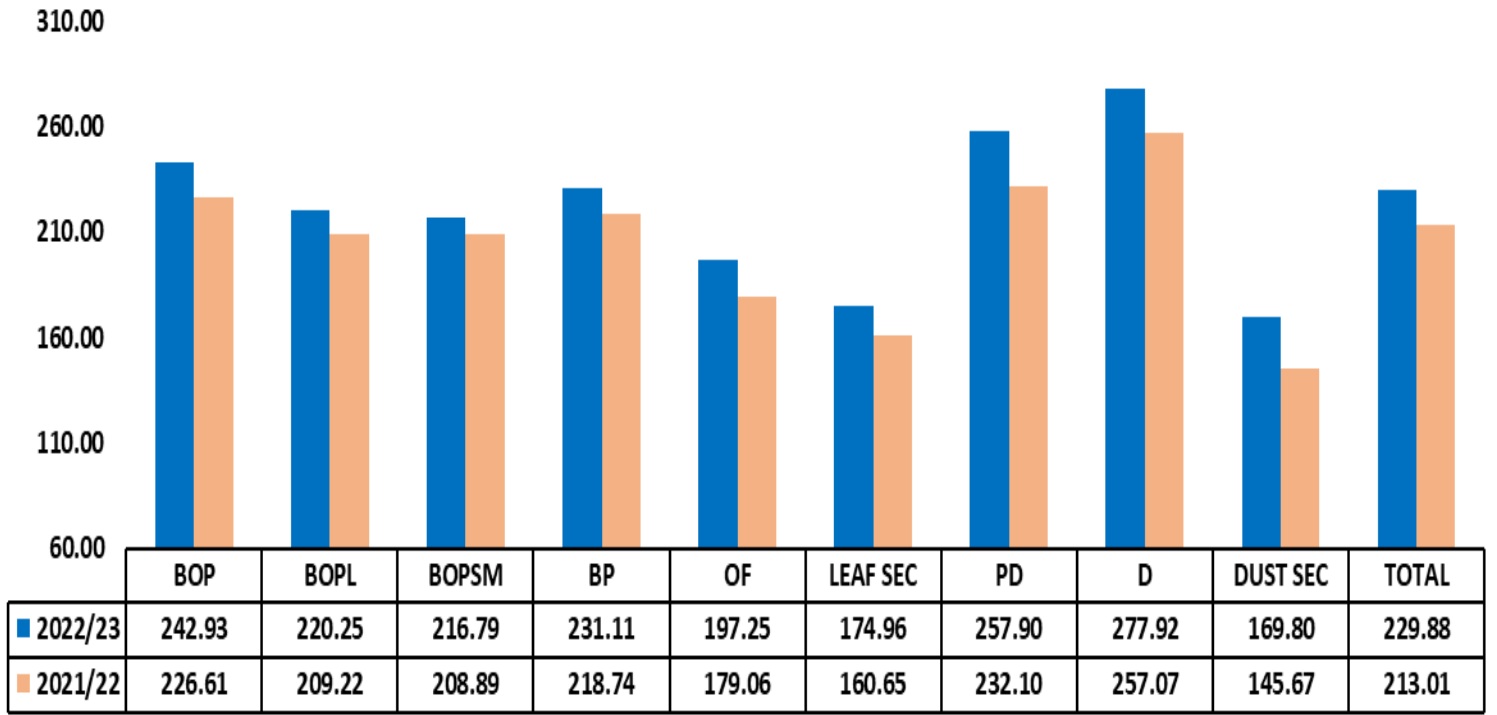
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 45		
	SALE 45	SALE 44	+/-	SALE 45	SALE 44	+/-	2022/23	2021/22	2020/21
CTC LEAF	209.66	206.41	3.25	204.65	209.10	-4.44	225.92	211.73	268.77
DUST	225.05	216.70	8.35	206.92	209.22	-2.30	239.14	216.29	275.88
TOTAL	214.23	209.49	4.74	205.26	209.13	-3.87	229.88	213.01	270.99
ORTHODOX	296.37	291.94	4.43	215.36	218.84	-3.47	312.12	241.00	282.84
DARJEELING	373.53	363.59	9.94	294.73	314.31	-19.58	372.01	430.59	389.63
ALL TEAS	239.60	232.57	7.03	209.15	212.34	-3.19	256.62	223.18	275.96

KOLKATA AUCTION AVERAGES

SALE		41	42	43	44	45	46
CTC LEAF	2022/23	213.52	214.65	221.43	206.41	209.66	
	2021/22	No Sale	211.22	203.94	209.10	204.65	221.22
DUST	2022/23	223.46	227.06	236.84	216.70	225.05	
	2021/22	No Sale	213.09	200.89	209.22	206.92	229.26
TOTAL	2022/23	216.65	218.50	225.98	209.49	214.23	
	2021/22	No Sale	211.72	203.09	209.13	205.26	223.48
ORTHODOX	2022/23	274.17	270.33	289.10	291.94	296.37	
	2021/22	No Sale	230.65	220.20	218.84	215.36	213.20
DARJEELING	2022/23	267.81	278.60	300.00	363.59	373.53	
	2021/22	No Sale	360.85	294.80	314.31	294.73	316.58

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 45



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 45

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1281068.3	423.76	1237383.7	298.40	FBOP	4824275.4	327.05	4170781.7	250.58	GBOP1/FBOP1	2579898.7	195.36	1723456.1	164.35
TGFOP	2634993.4	381.80	2758779.0	280.10	GFBOP	2483606.3	326.73	1914751.9	246.63	BOPF/GOF/FOF	2348165.0	230.07	2273016.6	162.80
GFOP	1622808.6	340.62	1821692.9	271.37	GBOP	2957834.6	318.42	2337737.8	240.06					
FOP	1589528.3	256.74	1621542.9	224.43	BPS	808785.2	301.92	604094.0	252.31					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	27,40,109	18,25,497	210.88	33%	26,08,177	16,78,519	210.67	36%	4,94,10,393	3,36,60,320	229.64	32%
FANNINGS	6,61,557	4,68,426	222.52	29%	6,52,471	4,11,930	216.61	37%	1,43,74,508	96,70,010	235.46	33%
LEAF SEC.	2,46,711	2,06,937	169.82	16%	3,25,584	2,92,787	167.62	10%	52,27,128	42,69,753	174.96	18%
LEAF TOTAL	36,48,377.3	25,00,860.5	209.66	31%	35,86,231.6	23,83,235.5	206.41	34%	6,90,12,029.1	4,76,00,082.9	225.92	31%
DUST	10,81,329	8,59,995	237.95	20%	11,29,357	7,78,079	233.12	31%	2,18,66,481	1,62,03,682	256.90	26%
DUST SEC.	2,42,210	1,96,026	168.46	19%	2,81,919	2,39,737	163.43	15%	52,41,718	41,49,235	169.80	21%
DUST TOTAL	13,23,539.3	10,56,021.3	225.05	20%	14,11,275.8	10,17,815.7	216.70	28%	2,71,08,198.7	2,03,52,917.0	239.14	25%
TOTAL	49,71,916.6	35,56,881.8	214.23	28%	49,97,507.4	34,01,051.2	209.49	32%	9,61,20,227.8	6,79,52,999.9	229.88	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	5,40,793	5,07,463	335.85	6%	4,55,428	4,32,029	336.18	5%	1,19,84,831	1,08,36,248	355.00	10%
BROKENS	7,63,300	7,33,782	304.52	4%	6,24,802	6,02,802	299.79	4%	1,45,43,390	1,36,24,373	323.21	6%
FANNINGS	1,43,005	1,28,995	212.01	10%	1,25,592	1,14,666	203.26	9%	29,90,661	25,66,046	226.61	14%
SECONDARY	1,29,535	1,17,918	168.04	9%	1,28,714	1,06,690	163.73	17%	38,35,137	32,83,285	191.45	14%
ORTH. TOTAL	15,76,634.1	14,88,157.9	296.37	6%	13,34,535.8	12,56,187.3	291.94	6%	3,33,54,018.9	3,03,09,951.9	312.12	9%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	33,771	24,890	518.99	26%	27,525	18,501	489.97	33%	10,95,140	5,90,014	545.50	46%
BROKENS	14,281	9,499	198.11	33%	12,890	6,074	182.27	53%	4,74,954	3,02,396	219.88	36%
FANNINGS	15,633	8,598	146.24	45%	10,351	5,498	138.63	47%	5,06,934	2,73,488	165.95	46%
DARJ. TOTAL	63,684.7	42,986.7	373.53	33%	50,765.8	30,073.4	363.59	41%	20,77,028.3	11,65,898.3	372.01	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	3648377.3	2500860.5	209.66	31%	3586231.6	2383235.5	206.41	34%	69012029.1	47600082.9	225.92	31%
2021-22	3579047.2	2777020.4	204.65	22%	3297502.3	2572255.1	209.10	22%	69769088.4	51020232.7	211.73	27%
DUST	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1323539.3	1056021.3	225.05	20%	1411275.8	1017815.7	216.70	28%	27108198.7	20352917.0	239.14	25%
2021-22	1484519.7	1016357.8	206.92	32%	1392099.8	1030231.6	209.22	26%	28026926.2	19969099.4	216.29	29%
ORTHODOX	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1576634.1	1488157.9	296.37	6%	1334535.8	1256187.3	291.94	6%	33354018.9	30309951.9	312.12	9%
2021-22	1878722.2	1581891.5	215.36	16%	1580575.1	1211802.2	218.84	23%	31775028.8	27633551.6	241.00	13%
DARJEELING	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	63684.7	42986.7	373.53	33%	50765.8	30073.4	363.59	41%	2077028.3	1165898.3	372.01	44%
2021-22	104150.7	57570.8	294.73	45%	61307.9	36294.9	314.31	41%	1811472.9	1105275.6	430.59	39%
TOTAL	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	6612235.3	5088026.3	239.60	23%	6382809.1	4687311.8	232.57	27%	131551275.1	99428850.1	256.62	24%
2021-22	7046439.7	5432840.4	209.15	23%	6331485.0	4850583.7	212.34	23%	131382516.4	99728159.3	223.18	24%

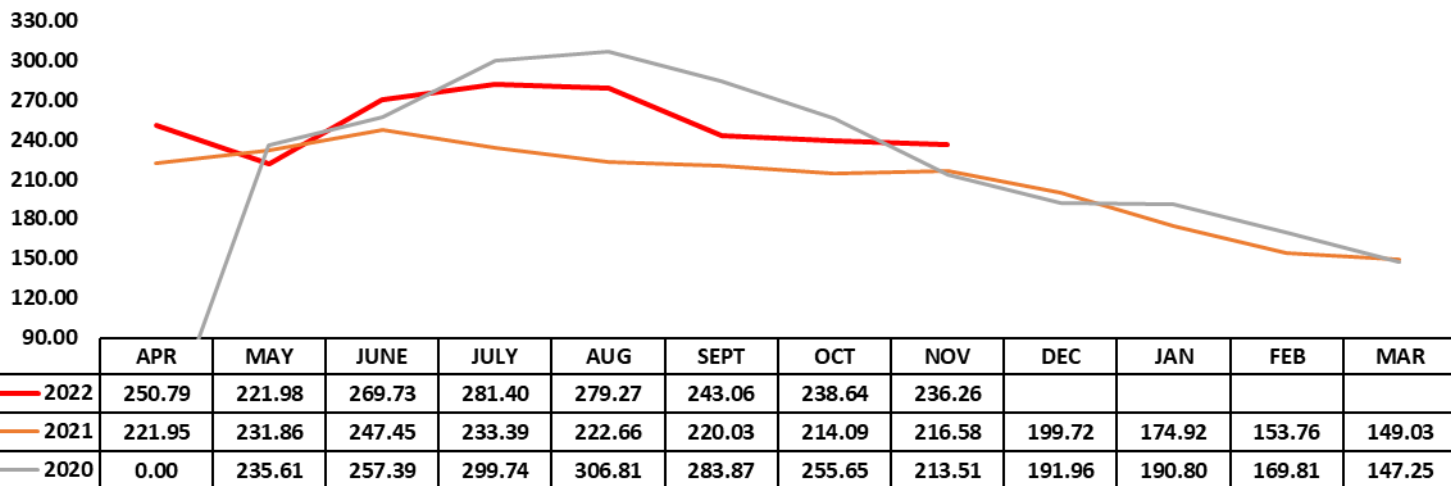
PRICE RANGE	CTC LEAF					DUST				
	2022/23		UP TO SALE 45			2022/23		UP TO SALE 45		
	SALE 45	SALE 44	2022/23	2021/22	2020/21	SALE 45	SALE 44	2022/23	2021/22	2020/21
BELOW 160	21.28	21.44	22.04	27.50	1.86	16.53	21.40	19.36	29.21	4.53
BETWEEN 160.00-179.99	13.66	17.77	10.14	11.06	3.65	13.37	14.14	9.55	8.25	3.84
BETWEEN 180.00-199.99	9.45	10.30	8.18	9.50	5.23	9.46	9.39	8.19	7.99	4.60
BETWEEN 200.00-219.99	12.67	10.58	7.96	9.50	7.94	12.12	10.13	7.66	9.07	7.54
BETWEEN 220.00-139.99	10.12	10.89	7.94	9.09	16.51	7.10	6.55	6.51	6.15	10.12
BETWEEN 240.00-259.99	11.49	8.36	8.72	7.83	13.28	4.44	5.67	6.04	5.43	12.35
BETWEEN 260.00-279.99	9.48	7.87	8.09	6.64	13.35	10.11	12.31	6.02	6.68	11.42
ABOVE 280	11.85	12.79	26.94	18.86	38.19	26.87	20.41	36.66	27.22	45.60

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2022/23		UP TO SALE 45				% OF TEAS SOLD	2022/23		UP TO SALE 45
	SALE 45	SALE 44	2022/23	2021/22	2020/21			SALE 45	SALE 44	2022/23
BELOW 200	11.94	12.69	11.87	19.51	8.71	BELOW 300.00	40.71	41.39	43.19	
BETWEEN 200.00-219.99	2.30	3.35	3.44	7.35	3.08	BETWEEN 301.00-400.99	14.44	13.16	17.34	
BETWEEN 220.00-239.99	2.94	3.63	4.68	14.18	6.19	BETWEEN 401.00-500.99	9.21	15.92	12.32	
BETWEEN 240.00-259.99	4.59	4.91	5.10	23.20	11.94	BETWEEN 501.00-600.99	8.61	13.83	9.87	
BETWEEN 260.00-279.99	6.83	6.86	8.24	17.05	13.33	BETWEEN 601.00-700.99	20.63	11.02	7.37	
ABOVE 280	71.40	68.56	66.66	18.71	56.75	ABOVE 701.00	6.40	4.68	9.91	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
46	121526	78271	3041	39729	242567	108813	70509	2953	40130	222405	12713	7762	88	-401	20162
47	126755	74613	2460	39655	243483	116132	56575	3180	40817	216704	10623	18038	-720	-1162	26779
48	110323	78812	2932	40154	232221	127883	57091	3104	42383	230461	-17560	21721	-172	-2229	1760
49	109940	78075	2729	41667	232411	126498	54451	2049	42520	225518	-16558	23624	680	-853	6893
TOTAL	468544	309771	11162	161205	950682	479326	238626	11286	165850	895088	-10782	71145	-124	-4645	55594

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 45

	CTC LEAF			DUST				TOTAL					
	SALE 45												
OFFER	36,48,377.3			Kgs	OFFER	13,23,539.3			Kgs	OFFER	49,71,916.6		Kgs
SOLD	25,00,860.5			Kgs	SOLD	10,56,021.3			Kgs	SOLD	35,56,881.8		Kgs
SOLD %	69%				SOLD %	80%				SOLD %	72%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
W.India	6,28,134.0	242.71	25%	HUL	3,83,149.0	246.89	36%	HUL	8,38,252.6	225.60	24%		
HUL	4,55,103.6	207.67	18%	Others	1,95,794.5	191.20	19%	W.India	7,84,843.4	236.15	22%		
Others	4,43,183.7	197.68	18%	W.India	1,56,709.4	209.88	15%	Others	6,38,978.2	195.69	18%		
Local	3,95,858.8	195.55	16%	S.India	1,12,737.8	250.99	11%	Local	4,60,467.4	198.81	13%		
N.India	1,98,285.8	203.79	8%	Local	64,608.6	218.78	6%	N.India	2,18,984.6	203.85	6%		
Exports	1,65,641.0	193.45	7%	WI.Pack	49,658.8	199.65	5%	Exports	2,06,365.8	205.40	6%		
WI.Pack	83,766.0	235.27	3%	Exports	40,724.8	254.00	4%	S.India	1,52,824.8	234.14	4%		
Packeteers	51,049.6	151.04	2%	Packeteers	24,154.2	176.54	2%	WI.Pack	1,33,424.8	222.02	4%		
S.India	40,087.0	186.74	2%	N.India	20,698.8	204.47	2%	Packeteers	75,203.8	159.23	2%		
TCPL	38,811.4	122.35	2%	NI.Pack	7,785.4	199.85	1%	TCPL	38,811.4	122.35	1%		
NI.Pack	939.6	250.00	0%					NI.Pack	8,725.0	205.25	0%		
Grand Total	25,00,860.5	209.66	100%	TOTAL	10,56,021.3	225.06	100%	TOTAL	35,56,881.8	214.23	100%		

	ORTHODOX			DARJEELING				
	SALE 45							
OFFER	15,76,634.1			Kgs	OFFER	63,684.7		Kgs
SOLD	14,88,157.9			Kgs	SOLD	42,986.7		Kgs
SOLD %	94%				SOLD %	67%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Local	4,78,454.0	278.21	32%	Local	12,288.8	320.72	29%	
Middle East	3,15,521.1	303.87	21%	Exports	9,160.4	301.47	21%	
Others	2,36,588.8	310.90	16%	HUL	7,905.0	559.78	18%	
Other Exports	1,52,886.5	314.53	10%	Others	4,924.3	281.95	11%	
N.India	1,03,706.4	327.22	7%	TCPL	3,665.4	504.18	9%	
W.India	78,879.9	270.65	5%	C.India	2,309.6	280.76	5%	
Domestic	55,843.0	320.30	4%	W.India	1,355.2	392.83	3%	
Exports	32,805.4	239.98	2%	Domestic	1,085.2	442.72	3%	
CIS	30,373.2	281.57	2%	N.India	292.8	106.00	1%	
TCPL	1,800.6	258.58	0%					
Packeteers	1,299.0	271.00	0%					
TOTAL	14,88,157.9	296.37	100%	TOTAL	42,986.7	373.53	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 45

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	484141	428.59	628002	381.66
HOOKHMOL	275937	410.63	264659	379.55
MOKRUNG	306516	409.09	351047	376.98
HALMARI	500830	407.91	488081	385.50
BANAMALIE	138389	401.76	174318	335.26
SALKATHONI	377817	395.80	547394	332.92
SOTAI	143231	379.00	157609	352.34
DOOMUR DULLUNG	168643	373.53	288442	343.00
BEHUBOR	72564	369.72	51108	302.88
HAJUA	143298	368.39	204197	342.29
KAMARBUND	147213	355.54	173586	293.39
GELAKEY	131155	348.20	154530	340.34
DEHA	276003	346.27	313391	318.96
BORJAN	578342	342.57	538754	337.42
DUFLATING	353498	341.68	329725	341.59
NAHORHABI(CLSPL)	158676	337.01	85181	309.49
GHILLIDARY	226607	335.74	159374	322.74
KHONA	213225	329.65	180125	315.14
KOOMTAI 'B'	1240188	329.17	1252840	306.22
KHONGEA	316946	326.63	342619	336.24
MANGALAM(CLSPL)	164935	324.34	113009	303.71
KOPOU	29504	321.68	17398	320.42
BETTYBARI	439771	321.11	450315	179.36
SREE SIBBARI	293406	320.24	202745	319.35
AMGOORIE	143757	319.40	404199	301.79

* Above 25,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 45

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	348716	326.33	343040	301.66
KARTICK	293112	315.76	376944	308.55
JITI	376830	313.56	422308	295.16
HOPE	284410	312.62	368066	286.91
DANGUAJHAR	424194	311.83	607355	306.69
KUMARGRAM	515975	304.55	543169	281.84
GULMA	604786	304.17	658459	295.39
ANANDAPURROYAL	182459	302.72	290138	298.98
SANKOS	606661	299.00	486243	265.89
CHALOUNI	279256	296.50	335365	284.06
LEESH RIVER	551722	294.51	442558	271.24
GHATIA ROYAL	703261	288.04	660379	291.11
HILLAROYALE	248989	287.86	244160	282.08
AIBHEEL	788627	286.40	767331	273.44
RYDAK	672370	285.88	826032	284.36
DIANA (RAMBARI)	204981	285.40	274357	275.70
BINAGURI	751327	285.24	920403	275.01
MEENGLAS	697655	283.72	475523	283.88
BHARNOBARIROYAL	377437	282.88	143750	211.79
BARADIGHI	389078	278.55	579189	278.11
ARYAMAN SPECIAL	229090	276.90	170360	280.86
DALGAON	705984	276.69	686648	266.03
GANDRAPARA	467718	276.04	706881	262.63
NOWERA NUDDY	314884	275.83	396939	257.62
MAJHERDABRI	434039	275.16	402121	256.96

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 44

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 45

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
HALMARI	41670	696.12	31814	434.53
MANGALAM(CLSPL)	55649	676.89	0	0.00
DOOMNI	70099	646.06	69534	407.53
DUFLATING	27448	503.38	0	0.00
HARMUTTY	489582	410.33	421439	293.89
MOKALBARI EAST	393195	405.51	269202	306.62
DEJOO	515997	395.56	395771	305.20
CHUBWAHIGHGROWN	179108	380.49	0	0.00
HATTIALLI	445279	377.74	280566	248.93
MARANGI	116553	370.92	44686	322.91
BORPATRA	479547	367.61	364943	259.43
SESSA 'B'	299051	359.66	283588	256.48
HARCHURAH	129074	359.64	72975	246.84
SALONAH	60801	358.98	0	0.00
NAGRIJULI	37734	357.39	1333	250.94
DIKOM	705177	354.29	465455	258.84
BORHATHHIGHGROWN	112392	350.08	0	0.00
NONAIPARA	338264	349.23	321313	268.73
TEZPORE & GOGRA	74731	345.92	17814	261.51
NOKHROY	315496	345.72	289226	251.16
MANOHARI	28889	344.07	35177	243.02
JABOKA	168326	340.57	331558	224.49
ORANGAJULI	516734	339.12	394028	249.12
HATTIGORHIGHGROWN	56841	337.40	0	0.00
KOLONY	130730	337.13	141278	243.68

* Above 25,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 45

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
BALASUN	14764	689.52	25667	557.81
CASTLETON	54685	591.19	53847	602.10
SUNGMA	14177	575.70	8309	714.44
PUTTABONG	18891	541.96	12521	585.61
NAMRING(UPPER)	66105	521.41	76047	550.80
RISHEEHAT(ORGANIC)	18433	519.20	15149	550.14
NAMRING	16689	516.61	24630	562.06
BADAMTAM (ORGANIC)	15869	486.75	12557	510.91
MARGARET'S HOPE	57202	468.60	66521	500.47
THURBO	79059	435.95	79114	439.78
GYA/MILLIKTHONG	8875	420.63	16164	299.45
TEESTA VALLEY	115143	419.31	92558	414.40
GOOMTEE	8815	397.63	21328	422.67
SINGBULLI (ORGANIC)	16814	393.23	13584	556.88
GIELLE	77886	364.51	75473	398.13
GOPALDHARA	35477	359.41	16103	485.10
MIM	53179	348.31	40570	459.81
GLENBURN	61862	338.26	52812	466.28
ROHINI	23785	335.53	21809	411.22
OAKS(ORGANIC)	7762	328.33	7926	251.60
POOBONG	14728	285.65	5274	237.80
BARNESBEG (ORGANIC)	14086	278.25	55350	362.67
NORTH TUKVAR	7860	264.04	0	0.00
KALEJVALLEY(UP)	40074	262.57	0	0.00
HILLTON	39344	262.49	27208	344.31

* Above 5000 Kgs.